

MD ANALYSIS

CA 5 May Analysis

GAT Constitutional Area 5 Leader: TAE-SUP LEE

July 2018 to May 2019 (11 months) Results

CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
New Clubs	337	355	397	253	156
Charter Members	11494	12119	13300	9422	5427
New Members	29970	28028	29540	39349	29901
Drops	22324	26611	25155	35906	27984
Net Growth	21214	15865	19880	15791	9849

May (Only Results)

CA 5	May-16	May-17	May-18	May-19
New Clubs	55	53	21	15
Charter Members	1759	1587	971	430
New Members	1291	999	1998	1216
Drops	2217	2014	3172	3814
Net Growth	921	658	138	-1943

Statement for 4th Quarter Results(previous 3 years)

CA 5	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
New Clubs	120	147	89
Charter Members	3720	4565	3489
New Members	4635	6850	10244
Drops	16120	15465	32083
Net Growth	-7309	-3624	-17241

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
300	Rep Of China	New Clubs	49	22	34	29	22
		Charter Members	1569	891	1207	1189	850
		New Members	8143	7439	6643	9553	7269
		Drops	5180	5508	5138	4874	2880
		Net Growth	5153	3536	3383	6537	5923
Total	Pei-Jen Chen	New Clubs	49	22	34	29	22
		Charter Members	1569	891	1207	1189	850
		New Members	8143	7439	6643	9553	7269
		Drops	5180	5508	5138	4874	2880
		Net Growth	5153	3536	3383	6537	5923

May (Only) Results

MD	GMT Area	CA 5	May-16	May-17	May-18	May-19
300	Rep Of China	New Clubs	2	3	0	0
		Charter Members	62	117	7	1
		New Members	188	120	148	96
		Drops	93	89	95	180
		Net Growth	173	160	82	-70
Total	Pei-Jen Chen	New Clubs	2	3	0	0
		Charter Members	62	117	7	1
		New Members	188	120	148	96
		Drops	93	89	95	180
		Net Growth	173	160	82	-70

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
300	Rep Of China	New Clubs	5	11	2
		Charter Members	184	390	119
		New Members	739	501	776
		Drops	4133	3759	6565
		Net Growth	-3113	-2767	-5578
Total	Pei-Jen Chen	New Clubs	5	11	2
		Charter Members	184	390	119
		New Members	739	501	776
		Drops	4133	3759	6565
		Net Growth	-3113	-2767	-5578

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
354	Republic Of Korea	New Clubs	23	21	33	17	22
		Charter Members	785	747	1026	552	658
		New Members	3883	3479	4395	3834	3795
		Drops	3153	3779	3076	3663	3412
		Net Growth	1798	752	2526	963	1240
355	Republic Of Korea	New Clubs	9	15	3	13	8
		Charter Members	330	527	129	511	346
		New Members	4287	3848	3428	3559	3763
		Drops	2689	3248	2870	2853	3103
		Net Growth	2069	1288	834	1442	1213
356	Republic Of Korea	New Clubs	7	27	10	6	9
		Charter Members	240	992	441	281	384
		New Members	3058	3220	2763	3403	4298
		Drops	2885	3352	3192	2999	3402
		Net Growth	533	1156	190	939	1443
Total	Chul-Jae Lee	New Clubs	39	63	46	36	39
		Charter Members	1355	2266	1596	1344	1388
		New Members	11228	10547	10586	10796	11856
		Drops	8727	10379	9138	9515	9917
		Net Growth	4400	3196	3550	3344	3896

May (Only) Results

MD	GMT Area	CA 5	May-16	May-17	May-18	May-19
354	Republic Of Korea	New Clubs	1	2	2	3
		Charter Members	44	47	49	94
		New Members	206	212	222	281
		Drops	332	246	256	277
		Net Growth	-74	28	25	109
355	Republic Of Korea	New Clubs	2	0	0	1
		Charter Members	103	1	25	28
		New Members	207	114	131	115
		Drops	343	282	338	311
		Net Growth	-23	-160	-124	-161
356	Republic Of Korea	New Clubs	1	0	1	0
		Charter Members	30	0	80	12
		New Members	171	113	114	172
		Drops	659	642	910	801
		Net Growth	-447	-526	-607	-588
Total	Chul-Jae Lee	New Clubs	4	2	3	4
		Charter Members	177	48	154	134
		New Members	584	439	467	568
		Drops	1334	1170	1504	1389
		Net Growth	-544	-658	-706	-640

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
354	Republic Of Korea	New Clubs	3	8	6
		Charter Members	108	287	154
		New Members	832	1145	1405
		Drops	2332	2178	1943
		Net Growth	-1318	-692	-314
355	Republic Of Korea	New Clubs	2	1	3
		Charter Members	110	37	141
		New Members	785	805	1131
		Drops	2299	2436	2430
		Net Growth	-1361	-1566	-1056
356	Republic Of Korea	New Clubs	7	0	2
		Charter Members	262	5	117
		New Members	603	791	906
		Drops	2080	2026	2221
		Net Growth	-1164	-1188	-1065
Total	Chul-Jae Lee	New Clubs	12	9	11
		Charter Members	480	329	412
		New Members	2220	2741	3442
		Drops	6711	6640	6594
		Net Growth	-3843	-3446	-2435

MD Wise Analysis

MD	GMT Area	CA 5	2017-2018	2018-2019
335	Japan	New Clubs	1	0
		Charter Members	30	0
		New Members	1281	1062
		Drops	758	804
		Net Growth	613	304
330	Japan	New Clubs	0	1
		Charter Members	0	30
		New Members	868	875
		Drops	863	825
		Net Growth	81	171
334	Japan	New Clubs	2	0
		Charter Members	44	0
		New Members	1348	1186
		Drops	1226	1118
		Net Growth	226	110
331	Japan	New Clubs	1	0
		Charter Members	22	0
		New Members	484	423
		Drops	407	418
		Net Growth	112	23
332	Japan	New Clubs	2	1
		Charter Members	84	21
		New Members	751	611
		Drops	598	689
		Net Growth	265	-25
333	Japan	New Clubs	2	2
		Charter Members	57	50
		New Members	1054	945
		Drops	904	1037
		Net Growth	268	-15
336	Japan	New Clubs	1	0
		Charter Members	44	0
		New Members	1056	990
		Drops	1081	1045
		Net Growth	44	5
337	Japan	New Clubs	0	5
		Charter Members	0	134
		New Members	1162	987
		Drops	1314	1136
		Net Growth	-101	29
Total Masayoshi Maruyama, Yasuhisa Nakamura		New Clubs	9	9
		Charter Members	281	235
		New Members	8004	7079
		Drops	7151	7072
		Net Growth	1508	602

May (Only) Results

MD	GMT Area	CA 5	May-18	May-19
335	Japan	New Clubs Charter Members New Members Drops Net Growth	0 2 82 69 25	0 0 66 146 -79
330	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 43 116 -71	0 0 33 120 -48
334	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 77 145 -67	0 0 55 137 -80
331	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 26 27 0	0 0 28 34 -6
332	Japan	New Clubs Charter Members New Members Drops Net Growth	0 5 55 55 9	0 0 32 98 -66
333	Japan	New Clubs Charter Members New Members Drops Net Growth	0 8 114 89 34	0 0 33 157 -123
336	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 58 83 -23	0 0 69 109 -23
337	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 66 192 -119	0 3 61 151 -82
Total	Masayoshi Maruyama, Yasuhisa Nakamura	New Clubs Charter Members New Members Drops Net Growth	0 15 521 776 -212	0 3 377 952 -507

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2017-2018 4th Qtr
335	Japan	New Clubs Charter Members New Members Drops Net Growth	0 3 370 849 -443
330	Japan	New Clubs Charter Members New Members Drops Net Growth	3 62 204 752 -451
334	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 317 1383 -1040
331	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 131 314 -179
332	Japan	New Clubs Charter Members New Members Drops Net Growth	2 101 155 556 -292
333	Japan	New Clubs Charter Members New Members Drops Net Growth	1 28 672 835 -126
336	Japan	New Clubs Charter Members New Members Drops Net Growth	0 0 293 765 -457
337	Japan	New Clubs Charter Members New Members Drops Net Growth	1 21 318 1127 -761
Total	Masayoshi Maruyama, Yasuhisa Nakamura	New Clubs Charter Members New Members Drops Net Growth	7 215 2460 6581 -3749

MD Wise Analysis

MD	GMT Area	CA 5	2018-2019
310	Thailand	New Clubs	5
		Charter Members	214
		New Members	610
		Drops	638
		Net Growth	271
Total	Prayat Sirinaphaphan	New Clubs	5
		Charter Members	214
		New Members	610
		Drops	638
		Net Growth	271

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	1	0	3
		Charter Members	0	0	20	20	63
		New Members	15	9	32	18	14
		Drops	15	44	28	40	23
		Net Growth	1	-35	24	0	58
303	Hong Kong China Macao	New Clubs	5	4	7	0	0
		Charter Members	118	123	194	0	0
		New Members	280	256	227	0	0
		Drops	210	214	214	0	0
		Net Growth	209	189	219	0	0
	China	New Clubs	174	221	260	100	6
		Charter Members	6532	7542	8937	4250	630
		New Members	6376	6605	8051	7111	47
		Drops	3708	6810	7216	10053	3410
		Net Growth	9653	7873	10437	2113	-2292
Total	Ziyu Lin	New Clubs	179	225	268	100	9
		Charter Members	6650	7665	9151	4270	693
		New Members	6671	6870	8310	7129	61
		Drops	3933	7068	7458	10093	3433
		Net Growth	9863	8027	10680	2113	-2234

May (Only) Results

MD	GMT Area	CA 5	May-16	May-17	May-18	May-19
NA	Undistricted	New Clubs	0	1	0	1
		Charter Members	0	20	0	20
		New Members	1	0	2	0
		Drops	5	16	3	4
		Net Growth	-4	4	-1	16
303	Hong Kong China Macao	New Clubs	0	2	0	0
		Charter Members	0	54	0	0
		New Members	17	8	0	0
		Drops	15	22	0	0
		Net Growth	3	40	0	0
	China	New Clubs	47	36	8	0
		Charter Members	1456	1126	439	29
		New Members	327	273	581	0
		Drops	283	335	312	793
		Net Growth	1520	1102	802	-749
Total	Ziyu Lin	New Clubs	47	39	8	1
		Charter Members	1456	1200	439	49
		New Members	345	281	583	0
		Drops	303	373	315	797
		Net Growth	1519	1146	801	-733

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	1	0
		Charter Members	0	20	0
		New Members	2	3	4
		Drops	12	18	15
		Net Growth	-10	5	-10
303	Hong Kong China Macao	New Clubs	2	3	0
		Charter Members	40	91	0
		New Members	57	65	0
		Drops	118	128	0
		Net Growth	-18	30	0
	China	New Clubs	78	92	22
		Charter Members	2429	2902	1242
		New Members	944	1506	1261
		Drops	2627	2209	9445
		Net Growth	840	2318	-6503
Total	Ziyu Lin	New Clubs	80	96	22
		Charter Members	2469	3013	1242
		New Members	1003	1574	1265
		Drops	2757	2355	9460
		Net Growth	812	2353	-6513

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	1	5	11
		Charter Members	0	0	26	146	340
		New Members	0	0	262	93	74
		Drops	0	0	119	158	56
		Net Growth	0	0	172	98	362
301	Philippines	New Clubs	36	25	22	32	40
		Charter Members	994	724	590	1045	1013
		New Members	1600	1205	1515	1563	1341
		Drops	2914	1828	1640	1626	2393
		Net Growth	-55	229	612	1151	143
308	Brunei Malaysia Singapore	New Clubs	28	11	17	21	18
		Charter Members	759	342	476	549	563
		New Members	1395	1190	1334	1218	1239
		Drops	737	1031	840	1069	1174
		Net Growth	1529	590	1066	803	766
204	Cnmi Guam Marshall Islands	New Clubs	0	2	0	2	1
		Charter Members	1	57	0	46	70
		New Members	110	138	110	102	95
		Drops	77	72	92	231	206
		Net Growth	42	127	20	-76	-20
Total		New Clubs	64	38	40	60	70
Ek Phang Bobby Eng		Charter Members	1754	1123	1092	1786	1986
		New Members	3105	2533	3221	2976	2749
		Drops	3728	2931	2691	3084	3829
		Net Growth	1516	946	1870	1976	1251

May (Only) Results

MD	GMT Area	CA 5	May-16	May-17	May-18	May-19
NA	Undistricted	New Clubs	0	1	0	0
		Charter Members	0	22	0	0
		New Members	0	0	18	0
		Drops	0	9	6	4
		Net Growth	0	13	12	-4
301	Philippines	New Clubs	2	6	5	7
		Charter Members	41	135	228	152
		New Members	117	64	165	49
		Drops	198	139	134	118
		Net Growth	-32	62	272	93
308	Brunei Malaysia Singapore	New Clubs	0	1	3	3
		Charter Members	18	39	80	87
		New Members	25	53	24	49
		Drops	179	141	131	248
		Net Growth	-126	-44	-21	-41
204	Cnmi Guam Marshall Islands	New Clubs	0	0	1	0
		Charter Members	3	0	20	1
		New Members	4	8	0	15
		Drops	4	13	35	13
		Net Growth	3	-4	-15	3
Total		New Clubs	2	8	9	10
Ek Phang Bobby Eng		Charter Members	62	196	328	240
		New Members	146	125	207	113
		Drops	381	302	306	383
		Net Growth	-155	27	248	51

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	1	1
		Charter Members	0	22	31
		New Members	0	166	66
		Drops	0	49	60
		Net Growth	0	139	43
301	Philippines	New Clubs	12	19	28
		Charter Members	283	450	969
		New Members	282	904	1438
		Drops	943	1097	923
		Net Growth	-358	287	1544
308	Brunei Malaysia Singapore	New Clubs	3	6	7
		Charter Members	86	236	195
		New Members	136	502	213
		Drops	950	913	957
		Net Growth	-709	-143	-529
204	Cnmi Guam Marshall Islands	New Clubs	1	0	5
		Charter Members	35	0	137
		New Members	65	66	96
		Drops	11	63	100
		Net Growth	89	4	135
Total	Ek Phang Bobby Eng	New Clubs	16	26	41
		Charter Members	404	708	1332
		New Members	483	1638	1813
		Drops	1904	2122	2040
		Net Growth	-978	287	1193

MD Wise Analysis

MD	GMT Area	CA 5	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	1	1	1	1	0
		Charter Members	24	29	23	20	0
		New Members	19	24	11	16	20
		Drops	34	17	13	26	48
		Net Growth	9	40	21	10	-28
310	Thailand	New Clubs	5	6	8	14	0
		Charter Members	142	145	231	419	0
		New Members	804	615	769	625	0
		Drops	722	708	717	869	0
		Net Growth	273	120	376	224	0
303	Hong Kong China Macao	New Clubs	0	0	0	4	2
		Charter Members	0	0	0	113	61
		New Members	0	0	0	250	257
		Drops	0	0	0	294	167
		Net Growth	0	0	0	79	168
Total	Teresa Mann	New Clubs	6	7	9	19	2
		Charter Members	166	174	254	552	61
		New Members	823	639	780	891	277
		Drops	756	725	730	1189	215
		Net Growth	282	160	397	313	140

May (Only) Results

MD	GMT Area	CA 5	May-16	May-17	May-18	May-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	0	7	2
		Drops	2	1	2	2
		Net Growth	1	-1	5	0
310	Thailand	New Clubs	0	1	1	0
		Charter Members	2	26	28	0
		New Members	25	34	53	0
		Drops	104	79	134	0
		Net Growth	-73	-16	-52	0
303	Hong Kong China Macao	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	12	8
		Drops	0	0	40	6
		Net Growth	0	0	-28	3
Total	Teresa Mann	New Clubs	0	1	1	0
		Charter Members	2	26	28	1
		New Members	28	34	72	10
		Drops	106	80	176	8
		Net Growth	-72	-17	-75	3

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 5	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	4	7	14
		Drops	4	8	39
		Net Growth	20	-1	-25
310	Thailand	New Clubs	6	5	5
		Charter Members	163	125	137
		New Members	186	389	349
		Drops	611	581	589
		Net Growth	-207	-50	-80
303	Hong Kong China Macao	New Clubs	0	0	1
		Charter Members	0	0	32
		New Members	0	0	125
		Drops	0	0	215
		Net Growth	0	0	-54
Total	Teresa Mann	New Clubs	7	5	6
		Charter Members	183	125	169
		New Members	190	396	488
		Drops	615	589	843
		Net Growth	-187	-51	-159

